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Mahn Custom Homes & Renovations Aspires To "Get It Right The First Time"

January 30, 2015

When we build, let us think that we build forever... by John Ruskin



From left: Melissa Braun, Dave Cameron, Mike Mahn, Kayla Freeman and Bob Pennock. (click for larger version)

Mahn Custom Homes and Renovations' philosophy begins with getting it right the first time. To that end, the quote by John Ruskin has inspired owner Mike Mahn in his vision when working with clients. Mahn also runs his business by the "Golden Rule" aspiring to treat clients as family.

"When you integrate the two mentalities throughout the process, you are able to build long-term and lasting relationships," he said.

"I started my company to build, restore and preserve the period-inspired features of the homes in my community, as well as to make sure they kept their classic old charm and blended in with the existing neighborhood," said Mahn. "This is critical to my vision as a builder."

Staying on budget is important too, so Mahn has a sophisticated online project program where clients and subcontractors can view their budgets any time.

Mahn tries not to say "no" to clients' requests. "As a result, we have earned life long clients who refer us, or use us for other areas of their home," he said.

A referral is the highest compliment a client can give. Mahn Custom Homes delivers personally selected gifts to clients who refer Mahn's services to new clients.

Clients like James and Susan Gerker appreciated the professionalism, communication and effort that Mahn put into the construction of their new home.

"We love seeing the happiness and joy that our finished projects bring to the families," Mahn said.

The company has grown since it began in 1997. The staff now includes sister-in-law Kim Rogers, project managers Melissa Braun and David Cameron, field managers John Link and Bob Pennock, and billing coordinator Kayla Freeman.

Mike Mahn was listed in Professional Remodeler magazine's 2013 "40 Under 40," and Mahn Custom Homes won the 2012 Webster Groves Award of Excellence for Historical Preservation of a Webster home.

Mahn Custom Homes & Renovations

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